

ODYSSEY PRODUCTIONS ADVERTISEMENT AGENCY AND PROMOTIONS

SALE PERSON INCOME SCHEDULE:

FIRST 6 MONTHS (COMMISSIONS ONLY) ALL SALES PERSON WILL RECEIVE A 15% COMMISSION ON ALL PERSONAL SALES. AFTER THE 12TH MONTH YOU HAVE THE OPTION OF GETTING A BASE SALARY OF \$400 AND 5% COMMISSION PER WEEK AND PER SALE.

All sales persons will receive a minimum income of \$305.00 per television commercial sales contract that includes production.

Television contracts without production and Radio contracts pay a commission of 15% of the sale. Infomercial contracts will be paid at 15% commission.

Television production only contracts are paid at a 15% commission.

Sales person will have territories they will be responsible for. This is to keep the same perspective client from being approach by more then one sales person from this company

All sales persons will be paid on the day they receive a deposit on the commercial contract. So it is possible you could be paid several times on that same day. There is no waiting period.

Commissions are paid every time the clients renew their contract.

Health benefits: HMO

Start after the 6 month probation period if you are still working at Odyssey. Employees will paid 50 % of the cost and Odyssey will pay 50%. Odyssey will pay 80% of the cost of the health benefits after the 12th month and employees will be eligible for one week paid sick leave. After the 16th month all employee will receive a year member at a fitness club.

Vacation:

Sales persons will be eligible for vacation pay and a week vacation after there 16th month. The second year and there after will be 2 weeks.

Incentive program (transportation is not included unless stated)

Top sales person will receive a week vacation anywhere Interval International has resorts. This is in addition to their regular vacation week or weeks.

Any one getting at least 5 television contracts in one week, will receive an additional travel get away, at anytime during that year with a maximum of 4 trips. This does not take away from their scheduled vacation time.

Anyone getting 10 contracts in one week will receive a travel get away for 2 any where in the world they have an available resort, including transportation.

Anyone getting 2 infomercial contracts or a music video contract, plus 7 commercial contracts within a two week period, will receive a bonus of \$1000.00

Anyone getting 30 television contracts and 10 radio contracts or 5 infomercials and 3 music videos and a 5 month or more 30 minute television production and airing contract will receive a 5 to 7 day cruise for two to the Caribbean islands or the Mexican Riviera including transportation

ODYSSEY PRODUCTION ADVERTISEMENT & PROMOTIONS AGENCY

Sales Person Contract Agreement

This is a contract agreement between _____ and Odyssey Production Advertisement and Promotions Agency, this day ____ month ____ year. This agreement is as follows:

- Sales person will receive everything that is contained in the Sales Person Income Schedule.
- The sales person agrees not to promote any other services while they are sales persons for Odyssey.
- The sales person agrees to a non compete stipulation with Odyssey Productions for a period of 2 years, in the state of Maryland. This means they can not work or conduct business in the areas of promotions or advertisement for any other agency/company or for themselves.
- The sales person accepts all the information as stated in the Sale Person Income Schedule.
- The sales person agrees to follow all the rules and stipulations of Odyssey. Failure to do so will result in immediate termination without receiving any additional money from current or previous clients.

This is a binding agreement between the parties signing below. All the stipulations and statements made in this agreement is accepted and in full understanding of the signers. There will be no changes to this agreement, unless agreed on in writing by all the signing parties.

Signature of Sales person: _____ Date: _____

Signature of President of OPA&PA: _____ Date: _____

